



# CENTRAL MOTIVE POWER

## Discounted Ground Shipping Program

Dear Customer,

Central Motive Power has decided to join the 21<sup>st</sup> Century in offering a fixed and or discounted shipping program for our customers. We have listened to your concerns and have decided to act accordingly to the ever changing times we are in.

We researched other distribution companies to place our program in line with them so we can stay competitive, as well as offer a reduced and fixed ground shipping rate for our customers. The value of this program:

1. Allows you, the customer, to be able to accurately quote the price of the product to your customers
2. Allows for earlier billing
3. Saves money

The program will be based on the invoice value **BEFORE** the ticket has had any shipping added to it and cannot be used in conjunction with any other programs.

Ground shipping to 95% of our territory should at most take two days of transit time through UPS and all in state shipping should be delivered the next day. This program will currently only be offered towards standard ground shipping options. We are working towards having a Next Day Air Program available to our customers as well, but are still in the development and research stage. With Next Day Air Freight, this would take care of customers needing product the next day outside of the Colorado or New Mexico area.

This program will **ONLY** apply to diesel fuel injection parts/units, turbochargers and engine parts. It will not include any short block or long block engine replacements. Also for larger bulk orders or stock orders, we will look into prospective freight LTL options for cost and the safety of the product reasons.

We recognize our position and responsibility in the market and our duty to you the customer, so we have decided to offer this program towards product that we have in stock, as well as product not in stock and are required to either source from the manufacturer and/or another central distributor.

### Program details below:

Total Ticket Value Minus Cores	Fixed Ground Shipping Cost
\$0.00<-----> \$849.99	\$10.00 Ground Shipping
\$850.00 and Higher	\$0.00 Ground Shipping

For any questions, comments or concerns please contact one of our locations listed below.

**Central Motive Power**  
 6301 N. Broadway  
 Denver, CO 80216  
 800-822-4332

**Pueblo Diesel Injection**  
 36 N Laser Drive  
 Pueblo West, CO 81007  
 800-782-2525

**Central Motive Power**  
 3740 Princeton Drive  
 Albuquerque, NM 87107  
 800-748-1577